



July 25, 2022

The Massachusetts State Legislature
Massachusetts State House
Boston, MA 02133

RE: Sports Wagering Legislation

Dear Members of the House and Senate,

As you are aware, the Commonwealth is home to three world-class destinations operated by MGM Resorts (MGM Springfield), Penn National Gaming (Plainridge Park Casino), and Wynn Resorts (Encore Boston Harbor) due to the creative and thoughtful approach of the legislature and Massachusetts Gaming Commission over the past ten years. Your efforts led to Massachusetts repatriating revenue and jobs lost to neighboring states and resulted in our companies investing over \$4 billion dollars in infrastructure, creating over 12,000 construction jobs, employing approximately 5,000 Massachusetts residents, and generating over \$1 billion dollars to date in state tax revenue.

As we have communicated previously, the gaming market has substantially changed over the last decade, specifically with the addition of legalized sports betting following the repeal of the Professional and Amateur Sports Protection Act of 1992 (PASPA). Today, 35 states have legalized sports betting, including the neighboring states of Connecticut, New Hampshire, New York, and Rhode Island, and no resident of the Commonwealth is more than an hour's drive from a state where legal sports betting is available. As a result, our competitors in these states are now offering a significant amenity and service we are prohibited from offering in Massachusetts and capturing the Commonwealth's entertainment dollars once again.

Massachusetts residents and tourists are traveling out-of-state to spend dollars in establishments that do not have the same regulatory oversight or responsible gaming resources as Massachusetts or, alternatively, are placing wagers in the illegal sports betting market. Legalized sports betting in neighboring states is also costing the Commonwealth much-needed tax revenue. Furthermore, it is impacting our ability to build our workforce as employees, despite increased wages, sign-on bonuses and incentives, particularly those working in tipped positions, are choosing to work in venues that draw significantly larger crowds because of sports betting.

With less than a week remaining in the legislative session, we respectfully implore you to seize on the opportunity to level the playing field in this hyper-competitive industry. We remain readily available to share our policy and operational expertise and working with you towards the establishment of a successful sports wagering market in the Commonwealth.

Sincerely,

Jenny Holaday
President
Encore Boston Harbor

Chris Kelley
President and COO
MGM Springfield

North Grounsell
V.P. & General Manager
Plainridge Park Casino